

SAGE Publications Ltd.

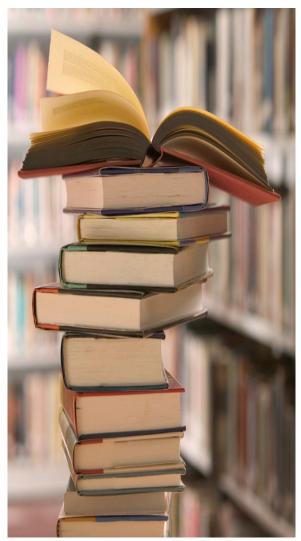
Anna Lech Library Sales Executive Eastern Europe anna.lech@sagepub.co.uk

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SAGE

- Founded in 1965
- Leader in academic publishing: business, social sciences, humanities, science, technology & medicine
- Catalogue includes:
- 690+ journals
- SAGE Reference
- Large book publishing programme
- Relations with 290 + scholarly societies





SAGE: Discipline Areas

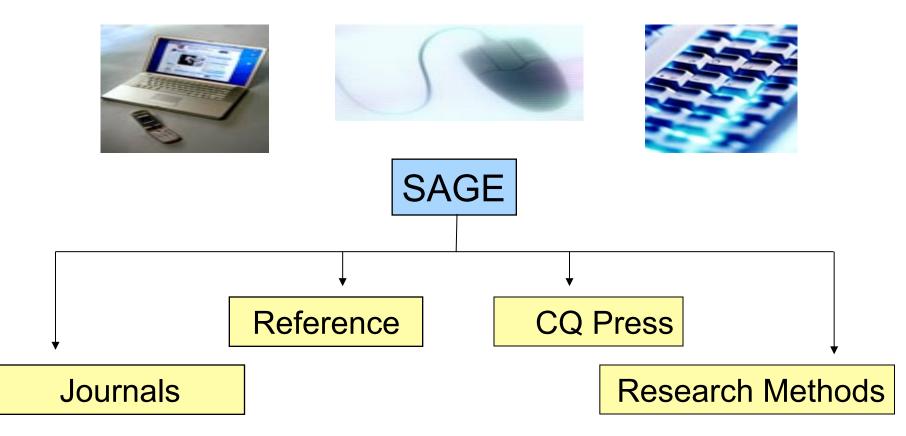
• SAGE publishes across multiple disciplines.....

- Communication & Media Studies
- Cultural Studies
- Criminology and Criminal Justice
- Economics
- Management, Business and Organization Studies
- ✓ Marketing
- Information Science
- Clinical Medicine
- Engineering & Computing
- Health and Nursing
- Materials Science
- Pharmacology and Toxicology





SAGE Electronic Resources



SAGE – e-packages on SAGE Journals

- SAGE Premier 692 journals
- SAGE HSS 526 journals



- Scientific, Technical, and Medical (STM)-262 also available in 2 sub-packages:
- ✓ Health Sciences 220 titles
- ✓ Clinical Medicine 158 titles
- The RSM Journals 28 journals the Royal Society of Medicine Journals
- SAGE Subject Collections



SAGE Subject Collections

- SAGE Subject Collections are available via SAGE Journals,
- 17 discipline-specific packages of the most popular peer-reviewed journals,
- These comprehensive discipline-specific packages include more than 530 journals, book reviews, editorials, and more with all the original graphics, tables, and page numbers



Discipline Areas

- Cardiology & Cardiovascular Medicine,
- Communication & Media Studies,
- Criminology,
- Education,
- Management & Organization Studies,
- Engineering and Materials Science,
- Nursing & Public Health,

• Oncology,

- Orthopaedics & Sports Medicine,
- Palliative Medicine & Chronic Care,
- Paediatrics,
- Pharmacology & Biomedical,
- Political Science,
- Psychology,
- Sociology, Theology & Biblical Studies, and Urban Studies & Planning Singapore | Washington DC





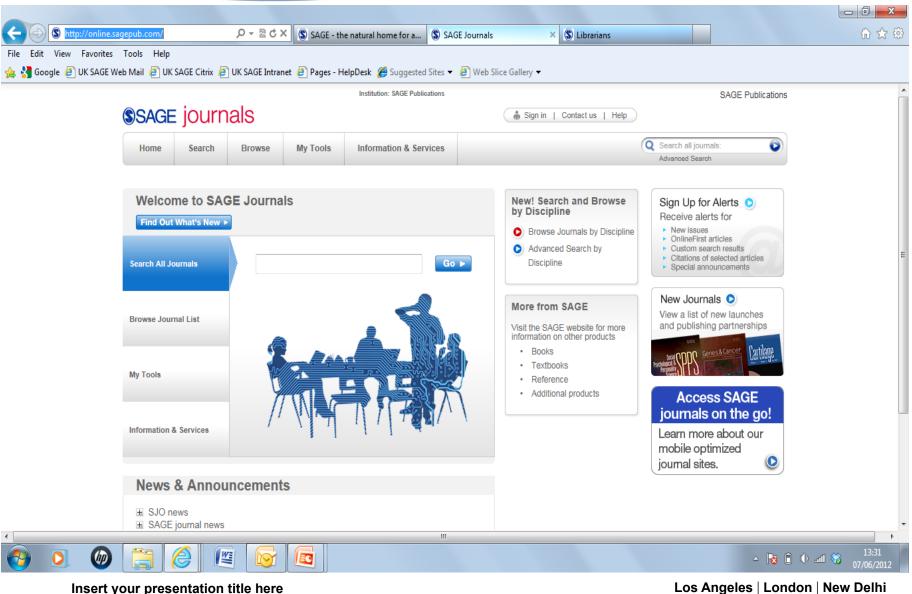
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SAGE Premier (692 titles)

- Access to 690+ peer-reviewed, full-text journals and over 500,000+ articles
- Content of each journal back to 1999 during the subscription period
- Interdisciplinary content-all SAGE journals are peer-reviewed and over 70% of the content in the SAGE Premier Package is ranked in the 2012 Thomson Reuters Journal Citation Reports(JCR)
- Access via Sage Journals(SJ), SAGE's award-winning online journal delivery platform, powered by HighWire Press.
- Unlimited access via IP recognition,
- ✓ Remote user login
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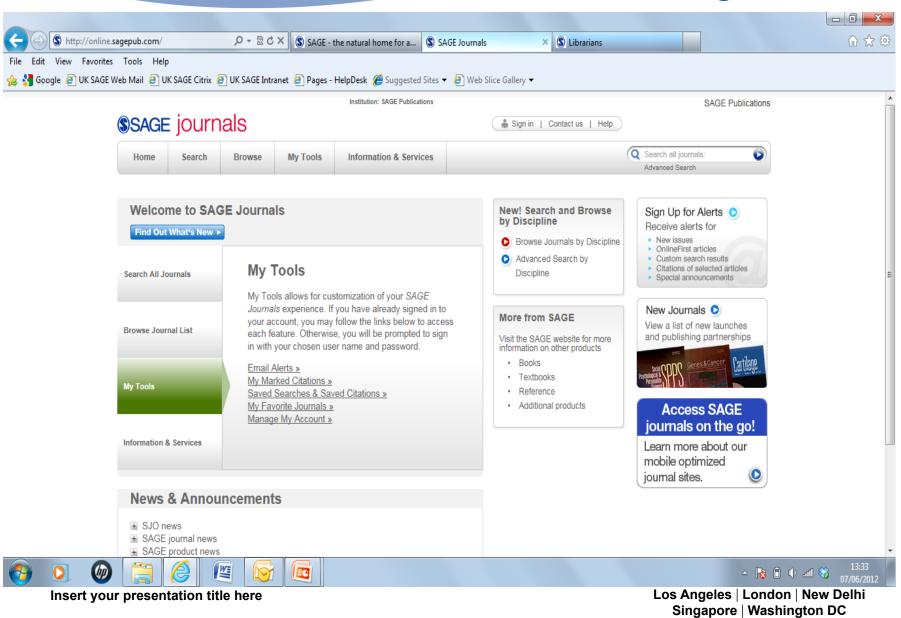


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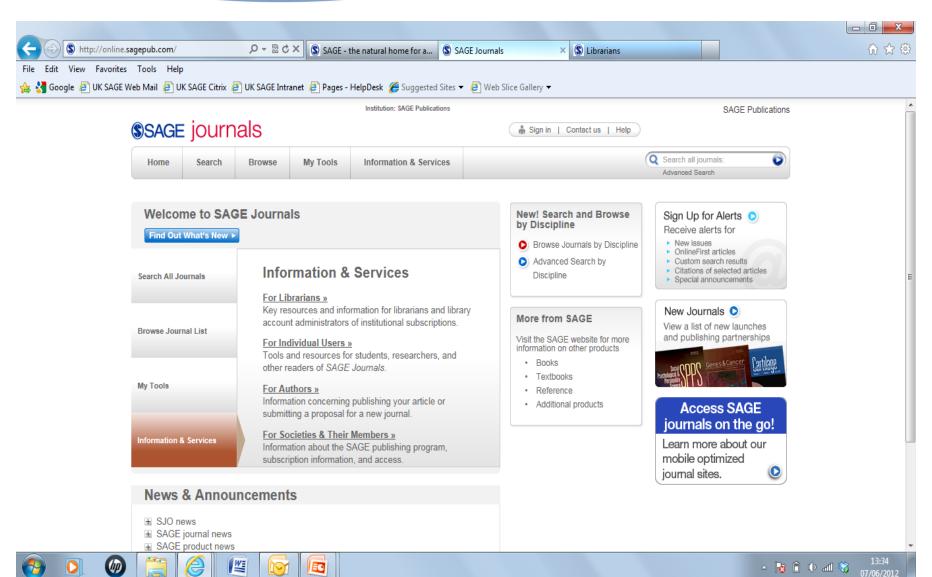
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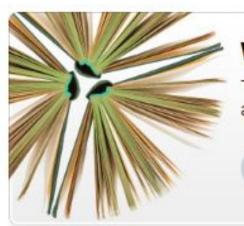


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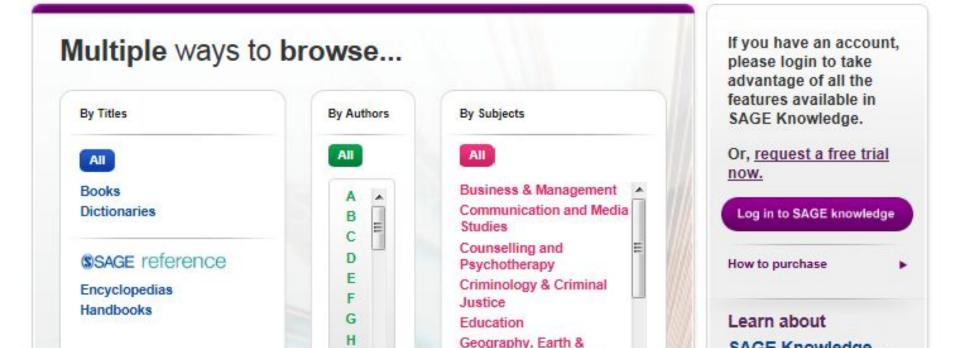
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Welcome to SAGE Knowledge Beta

The ultimate social sciences online library featuring more than 2,500 high-quality book and reference titles from SAGE at launch. <u>Request a free trial now</u>.

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Key Features

- Unlimited, simultaneous access
- Full text HTML display
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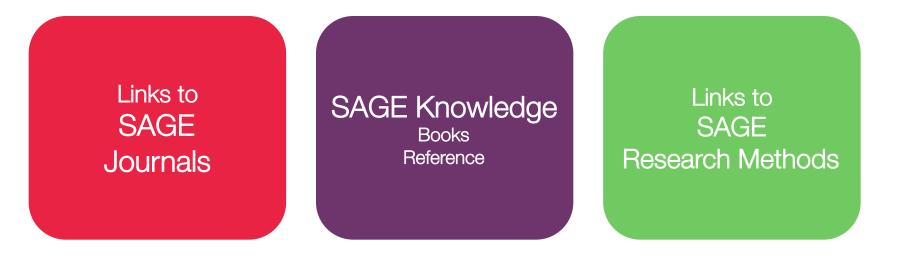


SAGE knowledge



Links to related content

Using new technology users will be able to seamlessly link to related content within SK on other SAGE platforms.



SAGE journals

SAGE research**methods**

SAGE knowledge



What does SAGE Knowledge cover?

11 Disciplines including Business & Management, Education and Sociology, Psychology, Media & Communication, Politics & International Relations, Health & Social Care, **Types of books:** reference material, scholarly monographs and

upper level texts from the social and behavioural sciences





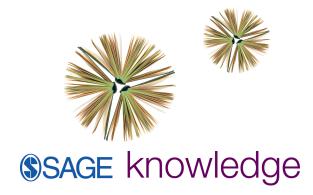


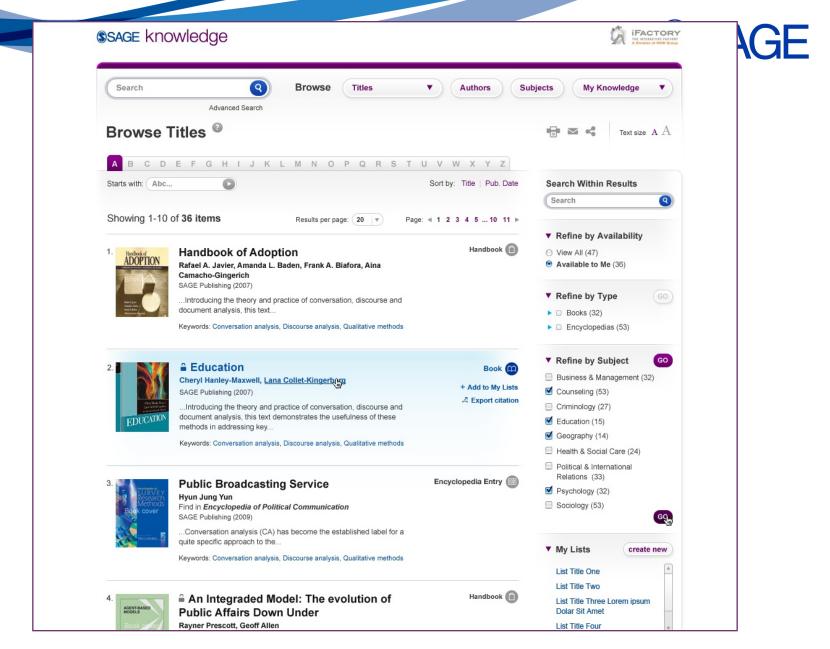
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Content breakdown

- **380+ Encyclopedias and Handbooks** migrating from the award-winning *SAGE Reference* platform
- 2,370+ SAGE books scholarly monographs and upper level texts in the social sciences
- 250 titles will be added annually, including 80+ new publications





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Chapter 2: Crime in the United States			 Crime & Delinquency ^ˆ
Chapter 3: Murder, American Style, Popular Explanations of Violence			of Justice' 3. Community Justice
Chapter 4: The Politics of Crime: The origins of the Discourse of Law and Order			4. Criminolgoy, A Reference
Chapter 5	Crime in the Media		Handbook
Chapter 6: Crime and Public Opinion			▼ My Lists create new
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Flexible purchasing options

Titles are available to purchase in a variety of ways:

- Full collections(Book and Reference collection, Book collection, Reference collection) + annual top ups
- 10 subject collections + annual top ups
- Reference **mix and match** title-by-title
- Subscription options available



SAGE research**methods**

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Setting the stage – What are Research Methods?

Research Methods are the recognized, systematic techniques to gather information and test theories in the social and behavioral sciences



Setting the stage – Why are they important?

- The study of these methods helps researchers gather data in an accepted manner in order to produce accurate results
- Without research we have no way of confirming what we think we know
- Replication of research is needed in order to validate findings
- Broadly applicable to all social and behavioral science disciplines



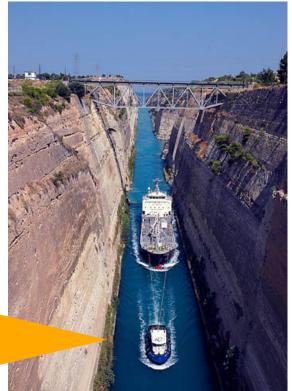
Setting the stage – SAGE is market leader in Research Methods

- Research methods have always been at the core of SAGE's publishing program
- SAGE's first methods book, Public Policy Evaluation was published in 1970



Research Methods at SAGE

Research methods was an emerging field and SAGE spotted an area where we could fill a large need in publishing



Filled a gap!

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Research Methods at SAGE

QASS series – "Little Green Books"

- Quantitative Applications in the Social Sciences launched in 1976
- In the 1980s SAGE invested heavily in publishing qualitative methods titles at a time when the field was regarded as outside of the mainstream
- "Little Blue Books" Qualitative Research Methods series
- 1994 publication of the first edition of Denzin & Lincoln's qualitative research handbook
- SAGE launched the *Journal of Mixed Methods Research* in 2007







48 years and two million Little Green Books later, SAGE continues to push the boundaries with a growing list of more than 1,200 research methods books, journals, and reference works across the social, behavioral, and health sciences.



The next logical step...



- Assembled a SAGE research methods Editorial Board
- Conducted market research
- Discovered there was a real need for more research methods material to be online
- Our focus in online delivery should be to support browse and discovery
- Desire for content to support a breadth of queries from a wide range of researchers



SAGE research**methods**

Launched in January 2011

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SAGE Research Methods – Content and Features

Content

- 175,000+ pages of book, journal and reference material
- Over 720 books
- Specially commissioned videos
- Links to free web resources
- 54 titles added in 2013
- 20+ videos will be added

Product Features

- Search
- Methods Map
- Methods Lists
- Methods Collections
- Content Recommendation
 Engine
- Integration with Methodspace
- About this Title / Author
- Evolving functionality year on year in response to user needs



What's new in 2013?

• New content

54 new titles including 4 major works – view complete <u>title list</u>
 20 new videos will be released this year

New features

- <u>Specially commissioned videos</u> from leading SAGE authors now have improved pages with the following features:
 - Closed captioning
 - Author profile
 - Option to view journal articles on SAGE Journals and Google Scholar by the same author
 - Book landing pages now include key information for all books
- Behind-the-scenes site map for Google improved discoverablity



What's new in 2013?

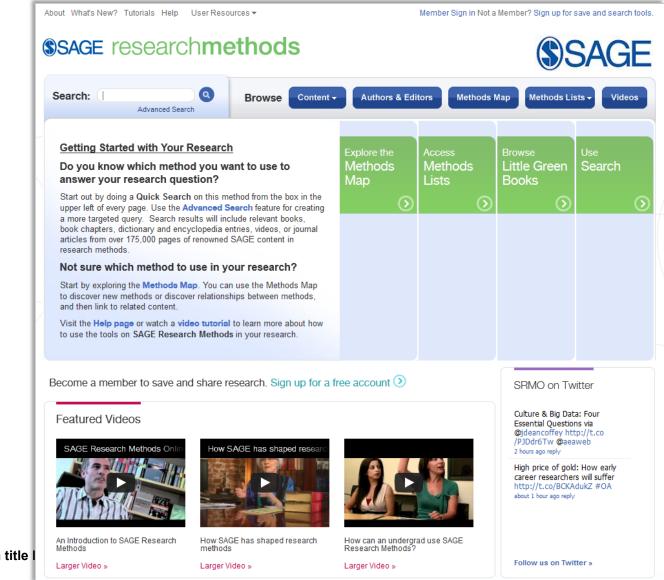
Awards and Reviews

- **SAGE Research Methods** selected as *Choice* Outstanding Academic Title for 2012
- SAGE Research Methods receive
 <u>4-star review from Charleston Advisor</u>

New training videos

 <u>Tutorials</u> page includes a set of new videos that will support the use of specific features and functionality of SAGE Research Methods





Homepage



Unique taxonomy

- SAGE developed a new taxonomy of social science research methods to support this product
- Containing over 1,400 unique terms this is, to our knowledge, the most comprehensive taxonomy of its kind
- Every chapter and reference entry has been tagged with terms from the ontology, an operation that has been editorially reviewed for every single item
- This one-of-a-kind taxonomy links together SAGE's content like never before



The taxonomy supports the following core areas, and includes not only methods terms and concepts, but also key people in the field.

- Philosophies and Concepts
- Quantitative Methods
- Qualitative Methods

- Mixed Methods
- Research Design
- Literature Review
- Writing Up





Methods Map

The 'methods map' visualizes relationships between methods terms, concepts, people and literature, supported by a newly developed taxonomy for social science research methods.

SAGE Research Methods allows you to create a visual search "map" from the taxonomy that links methods or authors. The Methods Map has a save/ download/print feature and a breadcrumb trail beneath it to easily return to a previous place in the search.



Key content

•The full 170+ title "Little Green Books" collection

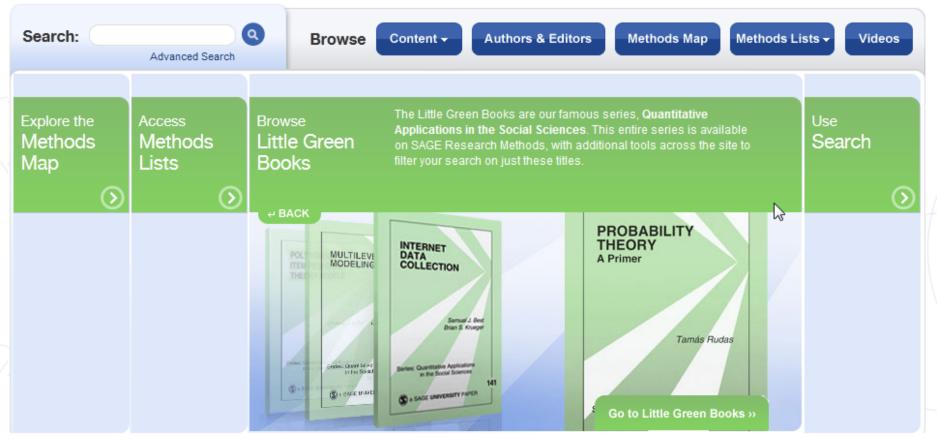
- •Over 175,000 pages of content
- •Over 720 book and reference titles
- •140+ journal articles

•25+ videos

Full title list available here

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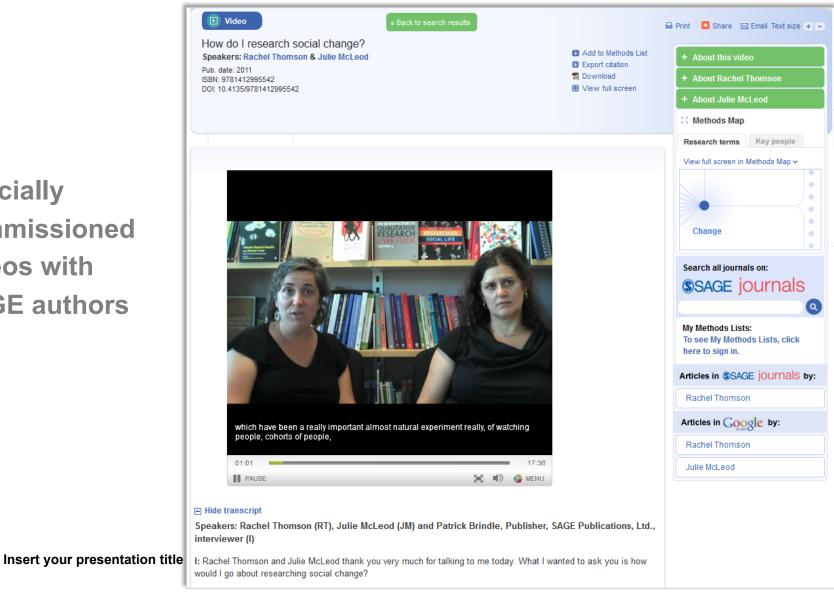
"Little Green Books"

Qualitative Applications in the Social Sciences series

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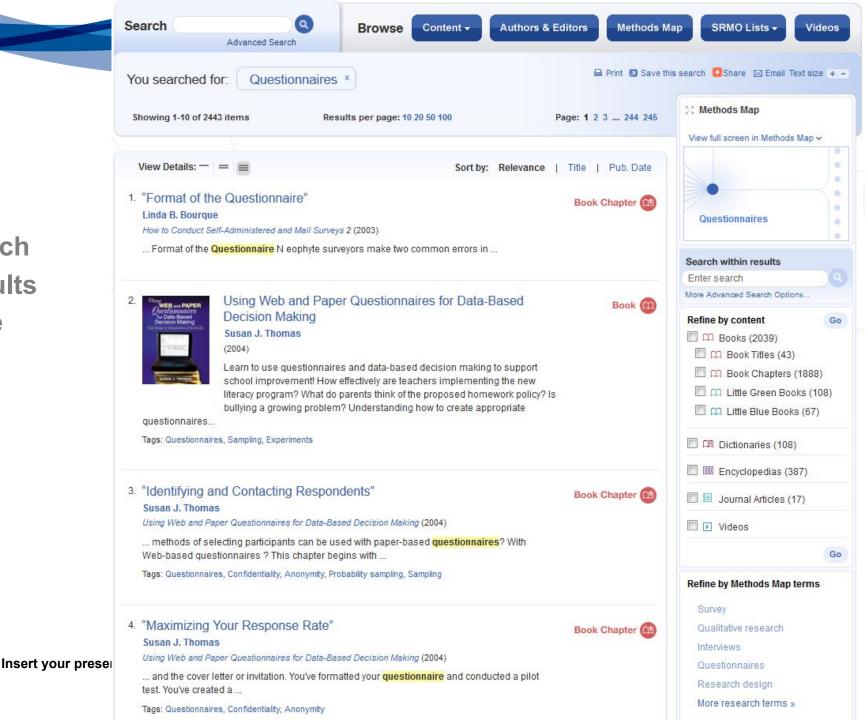
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Specially commissioned videos with SAGE authors

Search Results page

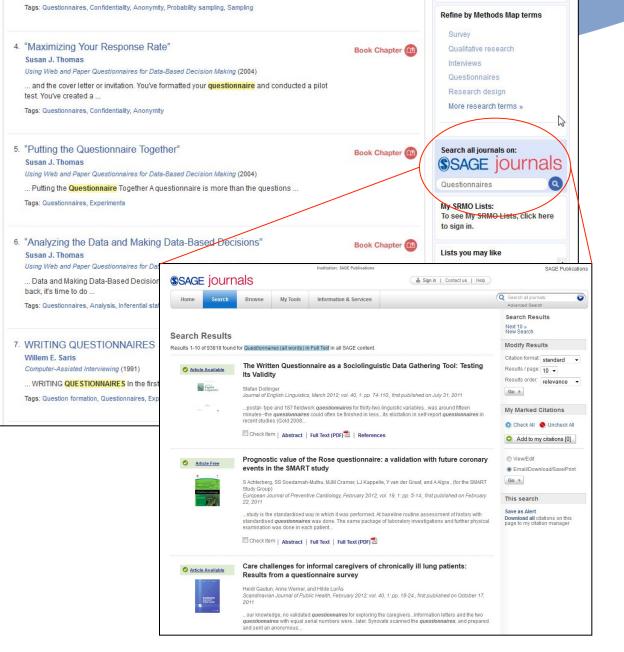




Methods-in-Action Search Widget

Users can see the latest research that uses the methodology they're considering using for their own research project

This search widget allows you to type a methodology into this widget and drastically expand your research experience by exploring articles on the SAGE Journals platform



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Methods Lists are a way for users to group together content they find relevant to their search and share with others

Methods Lists

 Create lists with selected book, journal, reference or video content

• Share a list with others by making it public

- Teachers can share reading materials with students
- Researchers who are collaborating can easily communicate their findings
- The community can provide a new level of recommendations
- Search other users' lists
- Lists from key SAGE research methods authors that have compiled content in key topics



Librarian friendly features include:

- COUNTER Compliant Usage Statistics
- MARC Records
- OpenURL Compliance
- DOIs for book chapters registered with CrossRef



Purchasing options

- 6 year purchase model:
 - Access to platform features and content for 6 years
 - Includes all annual content and platform updates
 - After 6 years:
 - Customer may host the purchased content themselves
 - Customer may renew their purchase
 - We can host the content for them (hosting fee applies)
- Annual subscription model:
 - Subscriptions run January to December
 - Subscription will be pro rated for purchases during

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Thank you

Anna Lech

Library Sales Executive Eastern Europe

anna.lech@sagepub.co.uk

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